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मध्यप्रदेश राजपत्र

(असाधारण)

प्राधिकार से प्रकाशित

क्रमांक 71]

भोपाल, गुरुवार, दिनांक 6 मार्च 2025—फाल्गुन 15, शक 1946

लोक स्वास्थ्य एवं चिकित्सा शिक्षा विभाग

मंत्रालय, वल्लभ भवन, भोपाल

भोपाल, दिनांक 24 फरवरी 2025

क्र. एफ-4-2-6-0001-2025-1—सत्रह.— राज्य शासन, एतद्वारा, संलग्नक अनुसार मध्यप्रदेश स्वास्थ्य क्षेत्र निवेश प्रोत्साहन योजना 2020 में संशोधन किया जाकर (संशोधित 2025) की नीति जारी करता हैं।

2. उक्त नीति के प्रावधानों में किसी भी प्रकार की लिपिकीय/तकनीकी त्रुटि अथवा विसंगति होने पर मुख्य सचिव की सहमति से संशोधन करने के लिए प्रशासकीय विभाग को अधिकृत किया जाता है।
3. यह नीति दिनांक 24 फरवरी 2025 से प्रभावशील होगी।
4. यह आदेश मंत्रि-परिषद के आयटम क्रमांक 17, दिनांक 18 फरवरी 2025 में लिये गये निर्णय के अनुक्रम में जारी की जाती है।

मध्यप्रदेश के राज्यपाल के नाम से तथा आदेशानुसार,
दिनेश कुमार मौर्य, अपर सचिव,



MADHYA PRADESH HEALTH SECTOR INVESTMENT PROMOTION POLICY, 2025

Department of Public Health & Medical Education
Government of Madhya Pradesh

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1. INTRODUCTION

A robust healthcare system is the cornerstone of a thriving society, ensuring not only the well-being and longevity of its citizens but also fostering a productive workforce that drives economic growth. Moreover, a strong healthcare infrastructure acts as a buffer against public health crises, safeguarding the economy from potential shocks and maintaining societal stability.

Madhya Pradesh is having 30 medical colleges (17 government & 13 private), 52 District Hospitals, 161 Civil Hospitals, 348 CHCs, 1,442 PHCs, and 10,256 Sub-centres, which cater to population of more than 8 crore. Along with this private sector has also come up with 2772 Nursing Homes in the state. Still, the current infrastructure and healthcare human resource are not sufficient when compared to national and global standards. It is also pertinent to note that out of the above-mentioned private institutions 1319 are in four districts with major cities of MP (Bhopal, Indore, Jabalpur, and Gwalior), reflecting the skewed nature of development of health care facilities. Therefore, there is an urgent need to augment the health infrastructure and healthcare workforce, especially in the underserved areas. While Government is planning to commence 20 more medical colleges (substantial portion of which shall come from private sector through PPPs), there is a need to build a robust ecosystem where Government and private sector can work together to build secondary and tertiary care facilities in the 2nd largest state of India.

Understanding the relevance of healthcare, Government of Madhya Pradesh started '*Niramayam*', the state's embodiment of the Pradhan Mantri Jan Arogya Yojana—recognized as the world's most extensive health assurance program—providing families with cashless, quality healthcare coverage up to INR 5 lakh annually. Since the scheme's launch, it has facilitated around 45 lakh cashless treatments, channeling over INR 7,500 crore in medical care to those in need. Leading the nation in Ayushman card issuance, the state has generated 4.27 crore cards, reaching 91% of its target population and setting a benchmark in the Vay Vandana Scheme. With an average of 5,000 treatments delivered daily, Madhya Pradesh is committed to ensuring access to critical healthcare services, including cardiac and cancer treatments, while striving to minimize the out-of-pocket expenses for its citizens. Through the scheme of PM ABHIM, while Critical Care infrastructure is being developed in all the districts of the state, the Surveillance and monitoring system is also being developed to respond effectively to the future pandemics/disasters.

Keeping in mind the goal of providing access to affordable, world-class medical facilities to all the citizens of Madhya Pradesh, the Madhya Pradesh Health Sector Investment Promotion Policy, 2025, heralds a transformative era for healthcare in the heart of India. With an unwavering commitment to elevate the health and well-being of its citizens, the Government of Madhya Pradesh is proud to unveil this initiative, designed to attract private investment and foster a robust healthcare infrastructure and services across the state's diverse landscape.

Recognizing the imperative need to bridge the healthcare divide in accessibility and affordability, this policy is a clarion call to private sector investors, inviting them to revolutionize medical care in regions thirsting for development. Embarking on this journey, the policy lays out incentives for private entities eager to construct state-of-the-art multi-specialty hospitals, medical colleges, and centres of excellence in super-specialty care. The envisioned augmentation of medical establishments promises not only to enhance the state's health indices—such as infant and maternal mortality—but also to uplift the overall quality of life, painting a vibrant canvas of health and happiness for its residents.

Towards achieving these goals, it has become pertinent to review the provisions of the existing healthcare investment policy and scheme to attract more private entities to undertake investment in the healthcare sector in the State. In this light, this Policy has been revamped with a view to offer additional benefits and incentives to private entities.

2. SHORT TITLE

This policy is issued in supersession of the Madhya Pradesh Health Sector Investment Promotion Policy, 2019, referred to as the "Old Policy", and shall be titled the "Madhya Pradesh Health Sector Investment Promotion Policy, 2025", referred to hereafter as the "Policy".

3. VISION

The Government of Madhya Pradesh, in partnership with private sector, is committed to provide unparalleled access to affordable, world-class medical facilities to all the citizens of Madhya Pradesh. It envisions a future where quality healthcare is not a distant dream but an immediate reality for every citizen. With a strategic focus on transforming the healthcare landscape, it aims to dramatically diminish the burdens of time, effort, and financial strain that healthcare can impose on the people of the state.

4. MISSION

The Mission of the Madhya Pradesh Government is to harness the untapped potential of private sector prowess in healthcare by offering enticing incentives that will foster the growth of medical education, fortify the foundation of basic healthcare infrastructure in the priority districts, and elevate the standard of tertiary facilities throughout the state. It endeavours to cultivate partnerships that serve as the bedrock for economic prosperity while simultaneously crafting a healthcare and medical education ecosystem which is accessible to everyone.

5. OBJECTIVES

Build an ecosystem through a suite of fiscal and non-fiscal incentives to entice private sector to set up mega healthcare projects in Madhya Pradesh over the next 5 years to:

- 5.1 *Bridge the Tertiary Care Divide:* Propel the establishment of multi-specialty and super-specialty hospitals to elevate the healthcare landscape of Madhya Pradesh.
- 5.2 *Cultivate Regional Medical Hubs:* Champion the development of multi-specialty hospitals in the underserved districts, ensuring equitable healthcare distribution.
- 5.3 *Home-grow & upskill Medical Talent:* Foster a self-sustaining and skilled medical human resource in Madhya Pradesh, adept and ready to meet the state's healthcare aspirations.

6. STRATEGY

The Policy aims to realise its Vision set therein through the following:

- 6.1 *District categorization:* Group all the districts of the state into 3 categories based on their healthcare infrastructure and devise incremental incentives based on needs of each category, so that quality healthcare is accessible to the citizens of all the districts of the state.
- 6.2 *Build ecosystem of private investment:* Build an ecosystem of trust and ease of doing business for private sector to set up healthcare projects in Madhya Pradesh.
- 6.3 *Fiscal incentive:* Ease the cashflow deficits in the initial years of operations of a Medical Establishment by providing financial support over a period of 7 years in the underserved districts.
- 6.4 *Incentivise mega healthcare projects:* Healthcare projects with TPC above Rs 500 Crores in Category A districts and above Rs 75 Crores in Category B & C districts shall be incentivised through special approval from CCIP.

7. DEFINITIONS

AERB	AERB refer to Atomic Energy Regulatory Board of India
Capital Investment/ TPC	Means the capital expenditure associated with setting-up the Medical Establishment, and shall include the investment in buildings, fixtures, medical equipment, furniture, plant & machinery, IT infrastructure but shall exclude the investment in land, working capital and operating expenses.
Date of Commencement of Commercial Operation	Means the date on which certificate of registration under <i>Madhya Pradesh Upcharyagriha Tatha Rajopchar Sambandhi Sthapanayee (Rajistrikaran Tatha Anugyapan) Adhiniyam, 1973</i> is issued to the Medical Establishment or the date on which the Hospital / Medical College commences its services in compliance with laws governing registration and operations of Medical Establishment, whichever is later.
Detailed Project Report	Means the detailed project proposal submitted along with the application seeking benefits or incentives under this Policy.
Effective Date	Means 24 th day of February 2025, the date on which this Policy shall come

	into effect.
Investment Promotion Committee	Means the committee chaired by the Commissioner, Public Health and Medical Education and comprising of an officer-nominated from finance department and various other officers to be nominated by the Principal Secretary, Public Health and Medical Education for applicants seeking incentives in respect of Multi-Speciality Hospitals, Medical College and Super Speciality (multi-single) Hospitals.
Government	Means the Government of the state of Madhya Pradesh.
Hospital	Means any premises providing medical and surgical treatment and nursing care for sick or injured persons, including one or more of outpatients, Inpatients and diagnostics and/or day care services.
Medical Establishment	Medical Establishment refers to Multi-Speciality Hospitals, Medical College and Super Speciality (multi-single) Hospitals.
Multi-Speciality Hospital	Multi-Speciality Hospital refers to any hospital which qualifies as Hospital Level 2 (Non-Teaching), as defined by Ministry of Health and Family Welfare, Government of India, under standards for Clinical Establishments(Registration and Regulation) Act 2010 and any subsequent amendments thereto, with three or more specialties including ICU, OT (major, minor), Labour room, Diagnostics, Pharmacy etc. having final level NABH accreditation ¹ .
Medical College	Means Medical Institution as defined in National Medical Commission Act 2019.
Municipal Area	Municipal Area refers to: (a) the larger urban area under a Municipal Corporation, as is notified by the Governor under Section 7 of the Madhya Pradesh Municipal Corporation Act, 1956. (b) the smaller urban area under a Municipal Council or the transitional area under a Nagar Panchayat, as is notified by the Governor under Section 5 of the Madhya Pradesh Municipalities Act, 1961. (c) Cantonment area, as is notified by the Central Government under Section 3 of the Cantonments Act, 2006. the above as are amended from time to time.
NABH	MeanstheNational Accreditation Board for Hospitals & Healthcare Providers, which is a constituent board of the Quality Council of India, set up to establish and operate accreditation program for healthcare organisations.
NABL	Means the National Accreditation Board for Testing and Calibration Laboratories.
Policy	Means the Madhya Pradesh Health Sector Investment Promotion Policy,

¹The Eligible Applicant may be entitled to some incentive under this Policy if it obtains entry level NABH accreditation.

	2025.
Super Speciality Hospital	Super Speciality Hospital refers to any tertiary health care hospital which qualifies as Hospital Level 3 (Non-Teaching), as defined by Ministry of Health and Family Welfare, Government of India, under standards for Clinical Establishments (Registration and Regulation) Act 2010 and any subsequent amendments thereto, engaged in diagnosis and treatment of patients, offering one or more Super Speciality Services, and having final level of NABH accreditation ¹ .
Super Speciality Services	<p>Super Speciality Services shall be as defined by National Medical Commission(NMC) of India. An indicative list is presented below:</p> <p><u>Medical Super Speciality:</u> Cardiology, Clinical Haematology including Stem Cell Therapy, Clinical Pharmacology, Endocrinology, Immunology, Medical Gastroenterology, Medical Genetics, Medical Oncology, Neonatology, Nephrology, Neurology, Neuroradiology etc.</p> <p><u>Surgical Super Speciality:</u> Cardiovascular Thoracic Surgery, Urology, Neurosurgery, Paediatric Surgery, Plastic & Reconstructive Surgery, Surgical Gastroenterology, Surgical Oncology, Endocrine Surgery, Gynaecological Oncology, Vascular Surgery, Spine surgery, Organ transplant etc.</p> <p>The Investment PromotionCommittee may revise the above list at its discretion.</p>

8. POLICY PERIOD

This policy shall be effective for a period of 5 years from the Effective Date or till the launch of new policy.

9. ELIGIBLE APPLICANTS

9.1 The following categories of applicants are eligible to apply for seeking benefits or incentives under this Policy:

- a. Any Medical graduate and practitioner registered with the Competent Authority in India
- b. A company registered under the Companies Act, 2013, or Companies Act, 1956.
- c. Partnership firm or Limited Liability Partnership, registered under relevant Indian law under the Indian Partnership Act, 1932, or Limited Liability Partnership Act, 2008, as amended, respectively.

- d. A society registered under the Societies Registration Act, 1860, or corresponding law governing registration of society in other States.
 - e. A public religious or charitable trust registered under the relevant state law or the WAKF Act, 1954.
 - f. Any Consortium of the above eligible entities subject to maximum of 3 entities; provided they incorporate themselves into a limited liability company or a company under CompaniesAct 2013, upon approval of their joint application under this Policy.
- 9.2 To ensure a collaborative and beneficial partnership under this Policy, applications submitted by a Joint Venture/Consortium comprising the Owner of the land (including any immovable property thereon) and a medical establishment operator will be eligible for incentives, provided they fully embrace the following cooperative principles:
- The Owner must retain a majority stake, with at least 51% of both voting rights and equity share capital in the Joint Venture/Consortium formed for this initiative; and
 - This majority equity position should remain stable, with no reduction permitted for a period of five years following the date of the final incentive disbursement.
- 9.3 An entity applying under the Policy can also demonstrate a valid lease/rent agreement with the third party for development of a medical establishment building, provided such lease/rent agreement is at least valid for a period until:
- a. 20 years from the date of registration of the Medical Establishment; and
 - b. 10 years from the last tranche of financial incentive disbursed by the Government; whichever is later.
- 9.4 To be eligible, the application must be submitted after the Policy's effective date, and that any tangible development related to the construction of the Medical Establishment, aside from land acquisition, should commence only following the application submission.

10. ELIGIBLE PROJECTS FOR USE OF POLICY SUPPORT

- 10.1 The following medical establishment("Medical Establishment")for which LoA has been issued under this Policy on or after the Effective Date, but before the expiry of the Policy, shall onlybe the "Eligible Projects". Eligible Projects shall be eligible for application/utilisation of benefits under this Policy. Eligible Projects shall be any of the following:
- i. ***Super-specialty hospital category:*** Any new Super Speciality Hospital established with at least 50 or more beds for super speciality care in Category B & C Districts in total and having final level of NABH accreditation²; or
 - ii. ***Multi-specialty hospital category:*** Any new Multi-Speciality Hospital with three or more specialties with ICU, OT (major, minor), Labour room, Diagnostics, Pharmacy

²The Eligible Applicant may be entitled to some Incentive under this Policy If It obtains entry level NABH accreditation.

- etc. with at least 100 or more beds for multi-speciality care (if in Category B District), with at least 50 or more beds for multi-speciality care (if in Category C District) in total and having final level of NABH accreditation²;
- iii. **Projects of certain size:** In case of any projects with TPC above Rs 500 Crores in Category A districts and above Rs 75 Crores in Category B & C districts; applicant will be eligible for benefit under this Policy subject to CCIP approval.
 - iv. **Medical college category:** The government gives preference to establish new colleges on a Public-Private Partnership (PPP) basis.
- 10.2 For the purpose of this Clause 10.1, the phrase, namely, "new", as used herein would mean any Medical Establishment for which no tangible development (except procurement of land, if applicable) relating to construction of Medical Establishment has been made before the application under this Policy.
- 10.3 The applicant has to clearly specify the category for which application is made i.e. either super-specialty hospital, multi-specialty hospital or medical college. No duplication of application for same Medical Establishment will be entertained under this Policy.

11.GEOGRAPHICAL CATEGORISATION

This Policy offers opportunity across the state of Madhya Pradesh, with districts segmented into three distinct groups: Category A, B, and C. This strategic categorization is designed to evolve with the dynamic landscape of healthcare, undergoing an annual review every April. This review is based on analysis of district-wise Health Indicators and bed data, ensuring that the approach remains responsive to the needs of the community and maximizes the potential for private investment.

12.FISCAL INCENTIVES

- I. **ALLOTMENT OF LAND**
- 12.1 For visionary projects that represent a significant investment—exceeding Rs 500 Crores in Category A districts and Rs 75 Crores in Category B & C districts—the approval of the esteemed Cabinet Committee for Investment Promotion (CCIP) will be required. Government may facilitate land allotment exclusively for CCIP approved projects.
- II. **INCENTIVES**
- 12.2 Following incentives would be provided under this policy :
- 12.2.1 Eligible Applicant, after completing due procedure, ensuring all compliances, submissions and receiving requisite approvals as specified in this Policy, in relation to setting up of new Medical Establishment, shall be entitled to the following incentives:

Capital subsidies specified under the table

Medical Establishment	Category A Districts	Category B Districts	Category C Districts
Multi-Specialty Hospital	Not applicable	<p style="text-align: center;">Lower of:</p> <p style="text-align: center;">(i) Rs 15 Crores to be paid in 7 equal instalments or (ii) 30% of TPC for maximum up to 100 operational beds (adjusted proportionally)³ divided in 7 equal instalments</p>	<p style="text-align: center;">Lower of:</p> <p style="text-align: center;">(i) Rs 20 Crores to be paid in 7 equal instalments for maximum up to 100 operational beds (adjusted proportionally)² or (ii) 40% of TPC for maximum up to 100 operational beds (adjusted proportionally)⁴ divided in 7 equal instalments</p>
Super-Specialty Hospital	Not applicable	<p style="text-align: center;">Lower of:</p> <p style="text-align: center;">(i) Rs 12 Crores to be paid in 7 equal instalments or (ii) 30% of TPC for maximum up to 50 operational beds (adjusted</p>	<p style="text-align: center;">Lower of:</p> <p style="text-align: center;">(i) Rs 16 Crores to be paid in 7 equal instalments or (ii) 40% of TPC for maximum up to 50 operational beds (adjusted</p>

³For example, If a 200 bedded hospital is set up with the TPC of Rs 50 crore (lowest of the TPC mentioned in DPR, financial agreements with bank and actual TPC certified by statutory auditor), the TPC for 100 beds would be $Rs\ 50\ Crore \times 100 / 200 = Rs\ 25\ Crore$. In this case the maximum Capital subsidy available for 100 beds will be lower of (i) Rs 15,00,00,000 for 100 beds or (ii) $Rs\ 25\ Crore \times 30\% = Rs\ 7,50,00,000$ for 100 beds.

⁴For example, If a 75 bedded hospital is set up with the TPC of Rs 40 crore (lowest of the TPC mentioned in DPR, financial agreements with bank and actual TPC certified by statutory auditor), the maximum Capital subsidy available for 75 beds will be lower of (i) $(Rs\ 20,00,00,000 \times 75 / 100)$ for 75 beds i.e. Rs 15,00,00,000 or (ii) $Rs\ 40\ Crore \times 40\% = Rs\ 16,00,00,000$ for 75 beds. In another case if a 120 bedded hospital is set up with the TPC of Rs 90 crore (lowest of the TPC mentioned in DPR, financial agreements with bank and actual TPC certified by statutory auditor), the maximum Capital subsidy available for 100 beds will be lower of (i) Rs 20,00,00,000 for 100 beds or (ii) $(Rs\ 90\ Crore \times 100 / 120) * 40\% = Rs\ 30,00,00,000$ for 100 beds.

Medical Establishment	Category A Districts	Category B Districts	Category C Districts
		proportionally) divided in 7equal instalments	proportionally) divided in 7equal instalments

- 12.2.2 Capital subsidy shall be paid in 7equal instalments where the first instalment will become due after the concerned Medical Establishment obtain entry level NABH accreditation. The second instalment will become due after the concerned Medical Establishment obtain final level NABH accreditation. The remaining 5 instalments shall get due on each subsequent anniversary of the date on which final NABH accreditation was obtained, subject to the Medical Establishment maintaining the NABH accreditation throughout the incentive period and thereafter.
- 12.2.3 For computing the limits set forth herein (for Capital Subsidy) Capital Investment / TPC would be the lowest of:
- Total Capital Investment / TPC mentioned in DPR while submitting the application;
 - or
 - Total Capital Investment / TPC as agreed between lending bank and the applicant;
 - or
 - Actual Capital Investment / TPC as per certificate from Statutory Auditor of the Eligible Applicant.
- 12.2.4 In case of any projects with TPC above Rs 500 Crores in Category A districts and above Rs 75 Crores in Category B & C districts: no separate incentives shall be paid under this policy, except for the incentives approved by CCIP, either under any special package or under this Policy.
- 12.2.5 In case of Medical Colleges, the Government has a distinct preference for fostering new institutions through the Public-Private Partnership (PPP) model.
- 12.2.6 Capital Subsidy shall be provided on 'first come first serve' basis. The Government is committed to facilitating these subsidies efficiently, though it is important to note that in the event of a delay or non-payment due to budgetary constraints, the Government will not be liable for any interest or escalation costs.
- 12.3 Subsidies under this Policy are exclusively earmarked for the new, greenfield projects that promise to expand the healthcare horizon of Madhya Pradesh. Upgrades to existing Medical Establishments will not be eligible for subsidy. Additionally, the provision of capital subsidies is contingent upon the clear title of the land, whether owned or leased, ensuring a smooth and transparent investment process.

- 12.4 All applications must be approved in-principle by the Government of Madhya Pradesh under this Policy prior to commencement of tangible development (except procurement of land, if applicable) relating to construction of Medical Establishment.
- 12.5 To align with the spirit of inclusive healthcare, any Medical Establishment that benefits from the incentives offered under this Policy will be required to participate in Ayushman Bharat (PMJAY) and any other state-specific healthcare welfare schemes.

13. NON-FISCAL INCENTIVES

I. SIMPLIFICATION OF PROCEDURES

This Policy is dedicated to simplifying the application process for fiscal incentives, ensuring a smooth and efficient experience for investors. The Investment Promotion Committee will meticulously review and evaluate every application, regardless of the type of incentives sought.

II. TIME BOUND CLEARANCES

This Policy endeavours to provide timebound clearances/approvals/permissions/licences, where relevant, for all applications seeking benefits or incentives. In this regard, the Government shall:

- i. Set up a single window clearance for all the state health department approvals required to develop the Medical Establishment and adhere to provisions specified in the Madhya Pradesh Lok Sewaon Ke Pradan Ki Guarantee Adhiniyam 2010;
- ii. Stipulate strict timelines for scrutiny and appraisal of the application at each stage; and
- iii. Delegate necessary powers to officers at different levels to ensure smooth processing and timely disposal of applications.

III. ONLINE CLEARANCE

All applicants applying for benefits or incentives under this Policy shall be afforded the benefit of Online Clearance through the portal to be managed by MPIDC. All applications for benefits or incentives shall be processed through the said portal only, which shall be the sole interface for the applicant and the Government for the purposes of availing and providing benefits or incentives respectively under this Policy. All communications, starting from the submission of application to the sanction of benefits or incentives or the rejection of application shall be intimated online through the portal.

14. GOVERNANCE

- 14.1 All investors shall submit their applications online seeking benefits or incentives under this Policy attaching details of the proposed project (Detailed Project Report), including applicant details (name, address, contact information), project location, land status,

proposed total capital investment, equity contribution, estimated employment generated, etc., along with contact details of investors and their latest audited balance sheet.

- 14.2 Scrutiny relating to completion of the applications shall be done by the Nodal Officer, Investment Promotion Committee of the respective department. Where the application is incomplete, the Nodal Officer, Investment Promotion Committee of the respective department shall, within 15 days of receipt of the application, inform the applicant of the same, and grant 30 days to rectify its application and resubmit the same.
- 14.3 The applications submitted shall be scrutinised and appraised by the Investment Promotion Committee. The Investment Promotion Committee shall evaluate the eligibility of the applicant for the incentives claimed by them. The Investment Promotion Committee shall either approve or reject the application within a period of 30 days from the date of submission of the application on the portal. In case the application is rejected by the Investment Promotion Committee, the applicant shall be intimated through the portal, along with the grounds for rejection.
- 14.4 The applicants whose applications have been granted in-principle approval by the Investment Promotion Committee, shall be entitled to receive the approved quantum of benefits and/or incentives, subject to the fulfilment of all terms and conditions stipulated under this Policy and the scheme/guidelines issued hereunder and other applicable laws.

15. PUBLIC BENEFITS

For any medical establishment to avail benefits or incentives under this Policy, empanelment under **Ayushman Bharat (PMJAY)** and any other state specific social welfare scheme for health care and treatment (if any) shall be mandatory.

16. MONITORING

Medical Establishments that reap the rewards of this Policy's incentives will engage in a partnership of accountability, with oversight provided by the Nodal Officer from the Department of Public Health and Medical Education or an officer appointed by the Commissioner. This oversight ensures that the establishments uphold the standards and commitments set forth in this Policy and any accompanying scheme or guidelines. Should there be any deviation from these stipulations, the Commissioner of Public Health and Medical Education reserves the authority to pause or retract the disbursement of benefits. This measure safeguards the integrity of the Policy and ensures that the incentives serve their intended purpose of enhancing the healthcare infrastructure of Madhya Pradesh.

17. TERMS AND CONDITIONS

The Medical Establishments availing any benefits or incentives under this Policy shall:

- 17.1 Commence commercial operations within 3 years of in principle approval of the application from the Investment Promotion Committee;
- 17.2 remain operational throughout the entire period during which benefits or incentives are received, and for an additional period of 5 years from the date the last disbursement is received by the Medical Establishment, in addition to other limitations specified in this Policy. However, in the event of financial default or non-compliance with the financing terms, the bank or financial institution financing the project shall have the right to replace the applicant with another eligible entity for the completion and operation of the sanctioned medical establishment, subject to Government approval and compliance with applicable norms;
- 17.3 Within 1 year of the Date of Commencement of Commercial Operations obtain entry level NABH accreditation and within 2 years of the Date of Commencement of Commercial Operations obtain and maintain throughout the rest of the duration of its commercial operations, NABH Final Level accreditation for the hospital, as applicable; .
- 17.4 Shall promptly intimate the Government in case any applicable registration, permission, recognition, approval, certification or accreditation is suspended, cancelled or not renewed.

18. MISCELLANEOUS

- 18.1 The Government reserves the right to refine, update, or replace this Policy at any time to better serve the evolving needs of investors and the healthcare sector, ensuring that its approach remains current, competitive, and conducive to fostering growth and innovation.
- 18.2 Beginning on the day this Policy takes effect, it will substitute the Madhya Pradesh Healthcare Investment Policy, 2019, and the Madhya Pradesh Health Sector Investment Promotion Scheme, 2020, along with all associated notifications, circulars, and resolutions. However, Medical Establishments that have already been granted Letters of Approval (LoA) or have been sanctioned benefits or incentives under the Madhya Pradesh Health Sector Investment Promotion Scheme, 2020, will continue to enjoy the privileges under the scheme.
- 18.3 The Principal Secretary of the Department of Public Health and Medical Education is entrusted with the authority to provide clear guidance and resolve any uncertainties or disputes concerning the interpretation or implementation of this Policy's provisions. Any clarifications provided by the Principal Secretary will be definitive and serve as the guiding resolution, ensuring a smooth and transparent facilitation process for all stakeholders.
- 18.4 Eligibility for benefits or incentives under this Policy is not automatic or implied simply because they are outlined within the document. Applicants must meet the specified criteria and follow the proper application procedures to qualify for and receive the support offered.

- 18.5 Government may from time to time, issue, revise or modify detailed scheme/guidelines for better implementation of the provisions under this Policy setting out further eligibility criteria, the terms and conditions subject to which each benefit or incentive may be claimed, the detailed application procedure etc.
- 18.6 In case of any conflict or contradiction in the provisions contained in this Policy and the scheme/guidelines issued thereunder, setting out in detail the eligibility criteria, terms and conditions, amongst other relevant modalities for availing benefits or incentives under this Policy, the provisions of the scheme/guidelines shall prevail for all intents and purposes.
- 18.7 In case of any dispute arising from or related to the provisions of this Policy or the scheme or connected with or incidental to the approval or rejection of sanction or disbursal of benefits and/or incentives under this Policy, parties shall try to resolve the issue equitably and in good faith. In case dispute could not be resolved amicably between the parties, the dispute shall be referred to Principal Secretary, Department of Public Health and Medical Education. If the dispute continues despite mediation by Principal Secretary, Department of Public Health and Medical Education, the dispute shall be decided through arbitration. Such arbitration shall be held in accordance with the Arbitration and Conciliation Act of 1996, as amended. The venue of such arbitration shall be Bhopal, Madhya Pradesh, and the language of arbitration proceedings shall be English. If the dispute could not be resolved through arbitration, it shall be referred to the appropriate court in the State of Madhya Pradesh.

ABBREVIATIONS

Abbreviation	Full Form
AERB	Atomic Energy Regulatory Board
DPR	Detailed Project Report
FAR	Floor Area Ratio
GoI	Government of India
GoMP	Government of Madhya Pradesh
GSTIN	Goods and Services Tax Identification Number
ICU	Intensive Care Unit
MPIDC	Madhya Pradesh Industrial Development Corporation
NABH	National Accreditation Board for Hospitals
NABL	Atomic Energy Regulatory Board
OT	Operation Theatre
PMJAY	Pradhan Mantri Jan Arogya Yojana
Sqm	Square Meter
TPC	Total Project Cost

ANNEXURE A: APPLICATION PROCEDURE

- i. The application procedure for availing benefits and/or incentives under this Policy shall be submitted to the Nodal Officer, Investment Promotion of respective department.
- ii. The application may be submitted either by a single entity or by the lead member in the case of a consortium of several entities. The applicant shall undertake the following steps in order to submit the application for availing benefits and/or incentives under this Policy:

Step 1:	The applicants shall visit the website of MPIDC - INVEST for registration under intention to invest: [https://invest.mp.gov.in/CM/registration] and fill out the "Intention to Invest" form in the format provided therein, setting out brief details of the proposed project, including applicant details (name, address, contact information), project location, land status, proposed total investment, estimated employment generated etc along with contact details of investor/s.
Step 2:	Upon submission of Intention to Invest form, a unique proposal ID will be generated and the Intention to Invest form shall be forwarded to the Nodal Officer, Investment Promotion in the respective department.
Step 3:	Upon acceptance of the Intention to Invest form, the applicant will receive a user ID and password on their registered mobile number and email ID, which may be used to log in to the portal.
Step 4:	The applicant shall submit the general application formalong with requisite supporting documents within 1 year from the date of acceptance of the Intention to Invest form, failing which the Intention to Invest shall lapse and the applicant will be required to submit Intention to Invest afresh. The applicant shall attach the following supporting documents: <ul style="list-style-type: none"> • Detailed Project Report and feasibility study which shall include design, drawings,schedule of accommodation, estimated demand, projected revenue, estimatedoperatingcosts,estimatedcapitalexpenditure,financingplan,businessplan,product mix, support services etc.; • Incorporationdocuments(memorandum&articlesofassociation,partnershipdeed, trust deed etc., where applicable); • Proof of means of finance, including bank sanction letter and letter from senior lender for disbursement of at least 20% funds against the sanctioned loan. • Audited balance sheets of the preceding 3 financial years. In case the applicant does not have audited balance sheets of the preceding 3 financial years owing to them/it

	being a new entity, the applicant may submit an undertaking to this effect.
Step 5:	The applicant shall demonstrate possession and clear title (including by way of long-term lease for at least either 20 years post registration of the Medical Establishment or up to 10 years from the last tranche of financial incentive disbursed by the Government; whichever is later) and such land shall be without any encumbrance. It is clarified that land taken on rent shall not suffice for the purpose of claiming benefits or incentives under this Policy. For the avoidance of doubt, it is also clarified that the clear title to the land shall be required in the name of the applicant for which the application has been submitted. In order to demonstrate the clear title to the land, the applicant shall attach a copy of the registry or the lease deed or any other title document along with the application. The applicant shall also submit an affidavit to the effect that the land in possession of the applicant was not allotted at a concessional rate under any other applicable existing policy or scheme in operation, whether issued by the Government of Madhya Pradesh or the Government of India.
Step 6:	The applicants shall also be required to pay the registration fee, (if any) prescribed for the online registration of intention to invest on MPIDC portal.
Step 7:	Upon submission of the general application form along with the requisite supporting documents, the Nodal Officer, Investment Promotion of the respective department shall issue in-principle approval for availing benefits or incentives under this Policy.
Step 8:	Within 6 months from the date of becoming eligible to claim fiscal incentives, as per the terms defined in the Policy, the applicant shall be required to submit the Claim Form in the format prescribed in Appendix – 2 to Annexure A, to the Nodal Officer, Investment Promotion of the respective department indicating the benefits and/or incentives sought to be availed under this Policy, along with the requisite supporting documents specified therein, in hard copy (Self attested with name and seal). In case of delay in the submission of specific application form beyond 6 months from the date of becoming eligible to claim fiscal incentives, as per the terms defined in the Policy, the applicant will be required to apply stating the reasons for such delay, addressed to the Nodal Officer, Investment Promotion of the respective department. The Investment Promotion Committee shall review the reasons for delay and in its sole discretion may grant a grace period of maximum 3 months or may reject the application, as it deems fit.

- iii. The applications submitted shall be scrutinised by the Nodal Officer, Investment Promotion of the respective department who shall evaluate the eligibility of the applicant and the benefits or incentives applied for. Where the application is incomplete, the Nodal Officer, Investment Promotion shall, within 15 days of receipt of the application, informs the applicant of the same, and grant 30 days to rectify its application and resubmit the same.

- iv. The eligible applications shall be forwarded to the Investment Promotion Committee⁵, headed by the Commissioner, Public Health and Medical Education, for its consideration and recommendation.
- v. Applicants proposing to establish new Super Speciality Hospital and/ or new Multi-Specialty Hospital, applications shall be processed by the Nodal Officer, Investment Promotion of Department of Public Health & Medical Education.
- vi. Applications with TPC of more than Rs 500 Crores in Category A districts or with TPC of more than Rs 75 Crores in Category B & C districts will be forwarded to CCIP.
- vii. The applicant shall commence the construction of the Medical Establishment within 1 year of the date of the in-principle approval. The applicant shall achieve the Date of Commencement of Commercial Operations:
 - a. within 3 years of in principle approval of the application from the Investment Promotion Committee, in case of Hospitals; and
 - b. within timelines stipulated in CCIP approval

The above timelines are subject to a cure period of 1 additional year from the date of the in-principle approval in special cases by the respective Investment Committee.

- viii. In the event the Date of Commencement of Commercial Operations is not achieved even within such extended period, without prejudice to any other penal action, the sanction of benefits or incentives under this Policy shall be deemed cancelled.
- ix. Simultaneous with the commencement of commercial operations and for claiming each tranche of the benefit or incentive, the applicant shall submit the Claim Form as per Appendix – 2 to Annexure A to avail the benefits or incentives under this Policy, along with the requisite supporting documents specified thereunder.
- x. The applicants whose Claim Form has been accepted by the Investment Promotion Committee shall be entitled to receive the fiscal incentives, subject to the fulfilment of all terms and conditions stipulated under the Policy.
- xi. Payment of any fiscal incentive subsidy shall be subject to the clear title of the land.
- xii. The Investment Promotion Committee may instruct to carry out inspection of Medical Establishment through Nodal Officer, Investment Promotion if feels necessary.
- xiii. Fiscal incentives will be disbursed into the applicant or lending institution account , as the case may be, within 30 days of approval of Claim proposal by the Investment Promotion Committee.

⁵Applications with TPC of more than Rs 500 Crores in Category A districts or with TPC of more than Rs 75 Crores in Category B & C districts will be forwarded to CCIP and will not be come to Investment Promotion Committee set up under this Policy.

Appendix – 1 to Annexure A: Letter of Undertaking

[To be executed on Stamp Paper of INR 500/- and submitted by applicant on receiving in-principle approval to the Nodal Officer Investment Promotion of the respective department]

- A. I/We undertake that I/We shall abide by all the terms and conditions laid down in the Madhya Pradesh Health Sector Investment Promotion Policy 2025 and the additional stipulations, if any, under the Letter of In-Principle Approval No. [*], dated [*].
- B. I/We undertake to unconditionally comply with the following conditions, at all times:
 1. I/We shall commence the construction of the sanctioned Medical Establishment as per the timelines specified in the Policy;
 2. The sanctioned Medical Establishment shall be set up and operated only at the site specified in the Detailed Project Report, and approved under the Policy;
 3. The land allotted by the Government through CCIP, if any, shall only be used for the establishment of the sanctioned Medical Establishment;
 4. The sanctioned Medical Establishment shall remain operational throughout the entire period during which benefits or incentives are received, and for an additional period of 5 years thereon;
 5. I/We shall not effect a change in constitution of our ownership pattern in the Medical Establishment throughout the period during which benefits or incentives are received, and for an additional period of 5 years thereon;
 6. The benefits and/or incentives availed under the Policy shall not be used for any purpose other than for which the benefits or incentives have been sanctioned;
 7. I/We shall obtain and maintain all the necessary permissions/approvals/clearances/sanctions necessary for setting up or operating the sanctioned Medical Establishment, including:
 - a. Registration under the Madhya Pradesh Upcharyagriha Tatha Rujopchar Samabandi Sthapnaye (Registrikan Tatha Anugyapan) Adhiniyam, 1973;
 - b. Securing Letter of Permission, renewing Letter of Permission or obtaining formal recognition, as applicable, from Competent Authority;
 8. I/We shall comply with all applicable laws, rules, regulations, guidelines, directions, orders, and any additional stipulations laid down in the Letter of In-Principle Approval.
 9. The sanctioned Medical Establishment shall, throughout the duration of its operations, always hold, as applicable:
 - a. valid registration certificate under the Madhya Pradesh Upcharyagriha Tatha Rujopchar Samabandi Sthapnaye (Registrikan Tatha Anugyapan) Adhiniyam, 1973;

- b. Letter of Permission or formal recognition, as applicable, from Competent Authority.
10. The sanctioned Medical Establishment shall, within 1 year of the Date of Commencement of Commercial Operations obtain entry level NABH accreditation and within 2 years of the Date of Commencement of Commercial Operations obtain, and throughout the duration of its operations, hold NABH Final Level accreditation.
11. I/We shall promptly intimate the Government in case any applicable registration, permission, recognition, approval, certification or accreditation is suspended, cancelled or not renewed;
12. I/We shall, for 10 years from the Date of Commencement of Commercial Operations of the sanctioned Medical Establishment, furnish annual self-certification to the Government as per the format prescribed in Appendix – 3 to Annexure A.
- C. I/We acknowledge that in the event of any failure to comply with, or violation of the provisions of the Policy or Letter of In-Principle Approval, the Commissioner, Public Health and Medical Education shall be empowered to act against us.
- D. I/We undertake that I/We shall not engage in any corrupt or fraudulent practices. I/We acknowledge that in the event I/We are found guilty of engaging in any such corrupt or fraudulent practice, without prejudice to any other action that may be taken against me/us under applicable law, the Commissioner, Public Health and Medical Education shall also be empowered to act against us.
- E. I/We acknowledge that the action taken by the Commissioner, Public Health and Medical Education against me/us may include:
- Ordering me/us to forthwith reimburse the Government in respect of all incentives disbursed till date with 12% interest per annum, which I/We undertake to promptly pay without any demur or protest;
 - Recovering the above amount as outstanding dues of land revenue, in the event I/We fail to timely reimburse the Government for the said amount;
 - Withholding the disbursal of further benefits or incentives until I/We are fully compliant with the provisions of the Policy or Letter of In-Principle Approval;
 - any other action as may be deemed appropriate by the Commissioner, Public Health and Medical Education.
- F. I/We acknowledge that the Government shall not be liable to pay interest, in case of delay in disbursal of incentives.
- G. I/We acknowledge that I/We shall not be eligible for reimbursement or subsidisation of recurrent expenditure, including operating expenses and working capital, under the Policy.
- H. I/We acknowledge that I/We shall be eligible to avail only those benefits and/or incentives specified in the Policy, and I/We undertake to not seek any additional benefits or incentives under the Policy, other than those expressly provided.

- I. I/We declare that I/We are not availing and shall not avail any benefits or incentives under any other policy or scheme, which are substantially similar or identical to the benefits or incentives sanctioned under the Policy.
- J. I/We undertake that the benefits availed under any other policies or schemes which are not substantially similar or identical to the benefits or incentives sanctioned under the Policy have been declared hereunder (The applicant to attach additional sheets, as required to furnish the requisite information).
- K. I/We unconditionally undertake to empanel the sanctioned Medical Establishment under Ayushman Bharat and any other State specific social welfare scheme (if any), and offer medical services, including consultation, treatment and drugs, to both in-patients and out-patients.

Date:

Place:

Signature of Applicant/Authorised Person

Name: Designation: Seal

Appendix – 2 to Annexure A: Claim Form

To,

Subject : To claim sanctioned benefits/incentives under the Madhya Pradesh Health Sector Investment Promotion Policy, 2025

I/We have been sanctioned benefits/incentives under Letter of In-Principle Approval No. [*], dated [*] under the Madhya Pradesh Health Sector Investment Promotion Policy, 2025 for the project, as detailed below:

1. Name of Applicant(s):
2. Name of Project:
3. Site of Project (full address):
4. Category of Project
 - a. Multi-Specialty Hospital
 - b. Super Specialty Hospital
 - c. CCIP approved Medical Establishment
5. Benefits/Incentives sanctioned:
 - a. Capital subsidy
 - b. Other
6. Claim for disbursal
 1. Capital subsidy (tick the box)

Year	Previously Availed (Amount)	Cumulative Availed (Amount)	Balance can be availed subject to specified limits (Amount)
1 st Instalment			
2 nd Instalment			
3 rd Instalment			
4 th Instalment			
5 th Instalment			

Year	Previously Availed (Amount)	Cumulative Availed (Amount)	Balance can be availed subject to specified limits (Amount)
6 th Instalment			
7 th Instalment			

7. List of supporting documents attached:

- In-principle approval of Investment Promotion Committee;
One-time submissions
- Document relating to clear title of land - lease deed/title deed/sale deed/gift deed(irrevocable)/copy of registry in favour of the Medical Establishment;
- Documents relating to Total Project Cost and financing
 - copy of lending agreement between applicant and the lender to finance the concerned project specifying the Total Capital Investment / TPC as agreed between lending bank and the applicant;
 - financial model & total Capital Investment / TPC agreed between the lender the applicant;
 - repayment schedule detailing timing and amount of principal and interest repayments;
 - Copy of DPR for Total Capital Investment / TPC mentioned in DPR (Nodal Officer should refer the copy of online submission at the time of application);
 - Certificate from the Statutory Auditor of the applicant certifying Actual Capital Investment / TPC, Equity investment
 - Project Completion Certificate;
 - Certificate from the concerned authority confirming registration date and Date of Commencement of Commercial Operations of the Medical Establishment for which incentive is sought;
 - Land Possession certificate
- Certificate of Registration under
 - Madhya Pradesh Upcharyagriha Tatha Rujopchar Samabandi Sthapnaye (RegistrikaranTathaAnugyapan) Adhiniyam 1973; and
 - Any other applicable law.
- Proof of commencement of commercial operations;
- NABH Entry Level Accreditation as applicable
- NABH Final Level Accreditation as applicable;
- NABL Accreditation/AERB Certification as applicable;
- NMC approval, as applicable;
- Any other approval, as applicable

Date:

Place:

Signature of Applicant/Authorised Person

Name: Designation: Seal.

Note: The Claim Form and supporting documents shall be submitted to the Nodal Officer, Investment Promotion of the respective department by the applicants who have been sanctioned benefits or incentives, as per the in-principle approval.

Appendix – 3 to Annexure A: Annual Self Certification

To,

Subject : Self-certification of particulars under the Madhya Pradesh Health Sector Investment Promotion Policy, 2025

I/We have been sanctioned benefits/incentives under Letter of In-Principle Approval No. [*], dated [*]under the Madhya Pradesh Health Sector Investment Promotion Policy, 2025 for the establishment of Medical Establishment. The particulars of the project are as follows:

1.	Name of Applicant(s)	:	
2.	Name of Project	:	
3.	Site of Project	:	[Full address]
4.	Date of Commencement of Commercial Operations	:	
5.	Details of Registration	:	[under Madhya Pradesh UpcharyagrihaTatha Rujopchar Samabandi Sthapnaye Registrikaran Tatha Anugyapan) Adhiniyam 1973] [With Concerned Authority as applicable]
6.	Total number of beds	:	
7.	Details of bed strength in different wards	:	[number of beds in each ward and date of commencement of commercial operations]
8.	Details of specialties or super specialties offered	:	[This shall match with the scope of work mentioned in the NABH accreditation]
9.	Details of specialty-wise bed strength	:	[number of beds in each specialty and date of commencement of commercial operations] [number of specialist Doctors in each specialty and date of commencement of commercial operations]
10.	Details of NABH accreditation	:	[date and level of accreditation, scope of work and validity period (including instances of suspension/ cancellation of accreditation)]
11.	Details of NABL/AERB Certification	:	

12.	Details of Letter of Permission or formal Recognition	<i>[date and validity of Letter of Permission or formal recognition (Including instances of cancellation/ revocation)]</i>
13.	Capital Investment undertaken till date	<i>: [Capital Investment undertaken till date in INR crores and as percentage of total Capital Investment, as quoted in the Detailed Project Report and approved]</i>
14.	Details of Capital Investment till date	<i>: [Breakup of the capital expenditure incurred on development of land, construction, medical equipment, other capital costs, etc.]</i>
15.	Total employment generated	<i>: [including details of employment, both direct and indirect, generated for persons domiciled in Madhya Pradesh]</i>
16.	Details of empanelment under Ayushman Bharat and/or other State specific social welfare schemes	<i>: [names of schemes, date of empanelment, details of patients (in-patients and out-patients) treated monthly, rates of medical treatment, etc.]</i>
17.	Benefits/Incentives sanctioned:	
	- Land at concessional rate (if any)	<i>:</i>
	- Capital subsidy	<i>:</i>
18.	Benefits/Incentives received	
	- Land at concessional rate (if any)	<i>:</i>
	- Capital subsidy	<i>:</i>
19.	Details of benefits or incentives availed under any other policy/ scheme	<i>: [name of policy/scheme, types of Incentives availed, quantum in INR and period]</i>

Date: Place:

Signature of Applicant/Authorised Person

Name:

Designation:

Seal

Note:

The Self-Certification shall be submitted to the Commissioner, Public Health & Medical Education by all the applicants who have been receiving benefits or incentives under this Scheme.